

## Segment reporting/Part of the Group Notes

Group areas	Western and Southern Europe		Northern and Eastern Europe-Central Asia		North America		Asia-Pacific		Africa-Eastern Mediterranean Basin		Group Services		Reconciliation <sup>1)</sup>		Continuing operations	
	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023	2022	2023
€m																
External revenue	6,259	6,395	3,577	3,593	4,907	5,219	3,608	3,670	1,991	1,710	754	591			21,095	21,178
Inter-Group areas revenue	49	42	23	24			25	35	118	146	1,029	669	-1,245	-916		
<b>Revenue</b>	<b>6,308</b>	<b>6,437</b>	<b>3,600</b>	<b>3,617</b>	<b>4,907</b>	<b>5,219</b>	<b>3,633</b>	<b>3,705</b>	<b>2,108</b>	<b>1,856</b>	<b>1,783</b>	<b>1,260</b>	<b>-1,245</b>	<b>-916</b>	<b>21,095</b>	<b>21,178</b>
Change to previous year in %		2.0%		0.5%		6.4%		2.0%		-12.0%		-29.3%				0.4%
Result from equity accounted investments (REI)	22	19	35	14	43	39	123	117	35	38	4	7			262	234
<b>Result from current operations before depreciation and amortisation (RCOBD)</b>	<b>908</b>	<b>1,212</b>	<b>730</b>	<b>787</b>	<b>1,028</b>	<b>1,181</b>	<b>598</b>	<b>643</b>	<b>464</b>	<b>474</b>	<b>35</b>	<b>31</b>	<b>-22</b>	<b>-71</b>	<b>3,739</b>	<b>4,258</b>
as % of revenue (operating margin)	14.4%	18.8%	20.3%	21.8%	20.9%	22.6%	16.4%	17.4%	22.0%	25.5%	1.9%	2.5%			17.7%	20.1%
Depreciation and amortisation	-358	-347	-196	-188	-327	-326	-248	-245	-109	-104	-1	-1	-25	-25	-1,264	-1,236
<b>Result from current operations</b>	<b>550</b>	<b>864</b>	<b>534</b>	<b>599</b>	<b>700</b>	<b>856</b>	<b>350</b>	<b>399</b>	<b>355</b>	<b>370</b>	<b>34</b>	<b>31</b>	<b>-47</b>	<b>-96</b>	<b>2,476</b>	<b>3,022</b>
as % of revenue	8.7%	13.4%	14.8%	16.6%	14.3%	16.4%	9.6%	10.8%	16.8%	19.9%	1.9%	2.5%			11.7%	14.3%
Additional ordinary result													-193	1	-193	1
<b>Earnings before interest and taxes (EBIT)</b>													<b>2,282</b>	<b>3,023</b>	<b>2,282</b>	<b>3,023</b>
<b>Capital expenditures<sup>2)</sup></b>	<b>342</b>	<b>430</b>	<b>190</b>	<b>220</b>	<b>464</b>	<b>337</b>	<b>161</b>	<b>143</b>	<b>96</b>	<b>92</b>	<b>7</b>	<b>13</b>	<b>551</b>	<b>614</b>	<b>1,811</b>	<b>1,850</b>
<b>Segment assets<sup>3)</sup></b>	<b>5,150</b>	<b>5,474</b>	<b>2,584</b>	<b>2,592</b>	<b>8,996</b>	<b>9,033</b>	<b>4,020</b>	<b>4,146</b>	<b>1,488</b>	<b>1,588</b>	<b>1</b>	<b>1</b>			<b>22,238</b>	<b>22,834</b>
RCOBD as % of segment assets	17.6%	22.1%	28.2%	30.4%	11.4%	13.1%	14.9%	15.5%	31.2%	29.9%	>100%	>100%			16.8%	18.6%
<b>Number of employees as at 31 December<sup>4)</sup></b>	<b>14,883</b>	<b>15,052</b>	<b>10,869</b>	<b>10,590</b>	<b>7,933</b>	<b>8,247</b>	<b>12,139</b>	<b>12,218</b>	<b>4,858</b>	<b>4,790</b>	<b>99</b>	<b>100</b>			<b>50,780</b>	<b>50,997</b>
<b>Average number of employees<sup>4)</sup></b>	<b>15,113</b>	<b>15,140</b>	<b>11,078</b>	<b>10,734</b>	<b>8,327</b>	<b>8,585</b>	<b>12,309</b>	<b>12,310</b>	<b>4,832</b>	<b>4,705</b>	<b>93</b>	<b>99</b>			<b>51,752</b>	<b>51,573</b>

1) Reconciliation includes:

- a) intra Group revenues = eliminations of intra-Group relationships between the segments
- b) results from current operations before depreciation and amortisation/depreciation from corporate functions
- c) additional ordinary result and earnings before interest and taxes

2) Capital expenditures = in the segment columns: cash effective investments in property, plant and equipment as well as intangible assets; in the reconciliation column: cash effective investments in non-current financial assets and other business units

3) Segment assets = property, plant and equipment as well as intangible assets

4) Number based on full-time equivalents