



Business figures January to September 2023

Key data

Heidelberg Materials

		January-Se	ptember			July-September				
€m	2022	2023	Change	Like-for-like ¹⁾	2022	2023	Change	Like-for-like ¹⁾		
Revenue	15,802	16,083	1.8%	6.0%	5,852	5,611	-4.1%	1.6%		
Result from current operations before depreciation and amortisation (RCOBD)	2,718	3,179	17.0%	22.8%	1,193	1,393	16.7%	24.7%		
RCOBD margin in %	17.2%	19.8%	257 bps ²⁾	272 bps	20.4%	24.8%	443 bps	465 bps		
Result from current operations (RCO)	1,782	2,269	27.3%	35.3%	874	1,080	23.5%	32.9%		
RCO margin in %	11.3%	14.1%	283 bps	309 bps	14.9%	19.2%	431 bps	460 bps		

Adjusted for scope and exchange rate effects.
Change in basis points (bps).

Western and Southern Europe

_		January-Se	eptember		July-September				
€m	2022	2023	Change	Like-for-like ¹⁾	2022	2023	Change	Like-for-like ¹⁾	
Revenue	4,774	4,941	3.5%	4.1%	1,619	1,616	-0.2%	-0.5%	
Result from current operations before depreciation and amortisation (RCOBD)	677	964	42.4%	43.5%	261	367	40.8%	41.5%	
RCOBD margin in %	14.2%	19.5%	533 bps ²⁾	537 bps	16.1%	22.7%	661 bps	677 bps	
Result from current operations (RCO)	414	703	69.8%	72.3%	173	277	60.0%	61.7%	
RCO margin in %	8.7%	14.2%	556 bps	568 bps	10.7%	17.2%	646 bps	666 bps	

Northern and Eastern Europe-Central Asia

		January-Se _l	ptember		July - September				
- €m	2022	2023	Change	Like-for-like ¹⁾	2022	2023	Change	Like-for-like ¹⁾	
Revenue	2,670	2,736	2.5%	6.8%	1,001	980	-2.1%	4.3%	
Result from current operations before depreciation and amortisation (RCOBD)	532	590	11.0%	16.9%	238	277	16.8%	28.8%	
RCOBD margin in %	19.9%	21.6%	166 bps ²⁾	190 bps	23.7%	28.3%	457 bps	552 bps	
Result from current operations (RCO)	386	450	16.6%	23.5%	189	230	22.1%	35.6%	
RCO margin in %	14.5%	16.5%	199 bps	228 bps	18.9%	23.5%	465 bps	560 bps	

North America

	ouuu., oo,	otember		July-September				
2022	2023	Change	Like-for-like ¹⁾	2022	2023	Change	Like-for-like ¹⁾	
3,681	3,956	7.5%	8.8%	1,583	1,522	-3.9%	0.7%	
722	857	18.7%	20.5%	412	448	8.9%	13.8%	
19.6%	21.7%	205 bps ²⁾	211 bps	26.0%	29.5%	345 bps	344 bps	
479	623	30.0%	33.0%	326	363	11.3%	16.5%	
13.0%	15.8%	273 bps	290 bps	20.6%	23.9%	324 bps	333 bps	
	3,681 722 19.6% 479	2022 2023 3,681 3,956 722 857 19.6% 21.7% 479 623	2022 2023 Change 3,681 3,956 7.5% 722 857 18.7% 19.6% 21.7% 205 bps² 479 623 30.0%	2022 2023 Change Like-for-like ¹⁾ 3,681 3,956 7.5% 8.8% 722 857 18.7% 20.5% 19.6% 21.7% 205 bps ²⁾ 211 bps 479 623 30.0% 33.0%	2022 2023 Change Like-for-like¹) 2022 3,681 3,956 7.5% 8.8% 1,583 722 857 18.7% 20.5% 412 19.6% 21.7% 205 bps² 211 bps 26.0% 479 623 30.0% 33.0% 326	2022 2023 Change Like-for-like ¹⁾ 2022 2023 3,681 3,956 7.5% 8.8% 1,583 1,522 722 857 18.7% 20.5% 412 448 19.6% 21.7% 205 bps ²⁾ 211 bps 26.0% 29.5% 479 623 30.0% 33.0% 326 363	2022 2023 Change Like-for-like ¹⁾ 2022 2023 Change 3,681 3,956 7.5% 8.8% 1,583 1,522 -3.9% 722 857 18.7% 20.5% 412 448 8.9% 19.6% 21.7% 205 bps ²⁾ 211 bps 26.0% 29.5% 345 bps 479 623 30.0% 33.0% 326 363 11.3%	

Adjusted for scope and exchange rate effects.
Change in basis points (bps).

Asia-Pacific

_		January-Se	ptember		July-September				
€m	2022	2023	Change	Like-for-like ¹⁾	2022	2023	Change	Like-for-like ¹⁾	
Revenue	2,688	2,759	2.6%	9.8%	978	949	-3.0%	7.4%	
Result from current operations before depreciation and amortisation (RCOBD)	396	464	17.1%	24.8%	149	178	19.5%	32.0%	
RCOBD margin in %	14.7%	16.8%	208 bps ²⁾	202 bps	15.2%	18.7%	352 bps	349 bps	
Result from current operations (RCO)	212	281	32.6%	41.7%	85	118	39.0%	53.6%	
RCO margin in %	7.9%	10.2%	230 bps	230 bps	8.7%	12.4%	375 bps	374 bps	

Africa-Eastern Mediterranean Basin

		January-Se	ptember		July-September				
	2022	2023	Change	Like-for-like ¹⁾	2022	2023	Change	Like-for-like ¹⁾	
Revenue	1,576	1,413	-10.3%	8.7%	539	464	-13.9%	6.9%	
Result from current operations before depreciation and amortisation (RCOBD)	380	343	-9.8%	5.8%	128	121	-5.3%	13.5%	
RCOBD margin in %	24.1%	24.3%	13 bps ²⁾	-67 bps	23.8%	26.1%	236 bps	151 bps	
Result from current operations (RCO)	298	268	-10.0%	7.0%	101	96	-4.1%	16.7%	
RCO margin in %	18.9%	19.0%	7 bps	-30 bps	18.7%	20.8%	212 bps	172 bps	

Group Services

		January-Sep	tember		July-September				
€m	2022	2023	Change	Like-for-like ¹⁾	2022	2023	Change	Like-for-like ¹⁾	
Revenue	1,408	1,019	-27.6%	-27.6%	435	296	-31.9%	-31.9%	
Result from current operations before depreciation and amortisation (RCOBD)	28	25	-11.7%	-11.7%	9	8	-8.9%	-8.9%	
RCOBD margin in %	2.0%	2.4%	44 bps ²⁾	44 bps	2.1%	2.9%	72 bps	72 bps	
Result from current operations (RCO)	28	25	-11.7%	-11.7%	9	8	-9.6%	-9.6%	
RCO margin in %	2.0%	2.4%	43 bps	43 bps	2.1%	2.8%	69 bps	69 bps	

Adjusted for scope and exchange rate effects.
Change in basis points (bps).

Financial calendar 2024

Contact

22 Feb **Full Year Results 2023 Group Communication** Phone: **Annual and Sustainability** 21 Mar +49 6221 481-13227 Report 2023 Fax: +49 6221 481-13217 **Quarterly Statement** info@heidelbergmaterials.com 7 May January to March 2024 **Investor Relations** 16 May **Annual General Meeting 2024** Phone Institutional investors: +49 6221 481-13925 +49 6221 481-41016 30 Jul Half-Year Financial Report 2024 +49 6221 481-39670 Phone Private investors: +49 6221 481-13256 Fax: +49 6221 481-13217 7 Nov **Quarterly Statement January** to September 2024 ir-info@heidelbergmaterials.com

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